State of Vermont

Buildings and General Services Office of Purchasing & Contracting 10 Baldwin St Montpelier VT 05633-7501 USA



Vendor ID 0000080599 Redwood Toxicology Laboratory Inc DBA Redwood Biotech PO Box 14327 Santa Rosa CA 95402 USA

Contract ID		Page
000000000000000000000000000000000000000	0000011123	1 of 5
Contract Dates		Origin
02/01/2007 to 02/0	01/2010	CPŠ
Description:		Contract Maximum
CPS DRUG TESTIN	NG KITS	\$9,999,999.99
Buyer Name	Buyer Phone	Contract Status
LaRose.Deborah L	828-4635	Approved

	Phone #:					
Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1	9698	DRUG TESTING KITS, MULTI-MEDIA CAPABLE OF DETECTING THE USE OF A VARIETY OF DRUGS BY THE ADMINISTRATION OF ONE URINE TEST. TESTING WILL BE REQUIRED FOR AMPHETAMINES, BENZODIAZEPINES, CANNABINOIDS (SEE ITEM SPECS)			0.00	0.00
2 3 3 4 4 5 5 5 6 7	PANEL THC/COC, PANELTHC/OPI/CO PANEL BZO/BAR/F PANEL THC/COC/O PANEL THC/COC/O PANEL THC/COC/O PANEL THC/COC/O PANEL THC/COC/O PANEL MAMP/BZO PANEL MAMP/BZO PANEL THC/COC/O	, 25 TEST PER BOX\$22.25 25 TEST PER BOX\$22.25 DC, 25 TEST PER BOX\$28.75 PCP. 25 TEST PER BOX\$28.75 DPI/AMP, 25 TEST PER BOX\$37.00 DPI/MAMP, 25 TEST PER BOX\$37.00 DPI/AMP/PCP, 25 TEST PER BOX\$41.25 DPI/AMP/MAMP, 25 TEST PER BOX\$41.25 DPI/AMP/MAMP, 25 TEST PER BOX\$41.25 DPI/AMP/BZO/TCA/PCP, 25 TEST PER BOX\$41.25 DPI/AMP/BZO/TCA/PCP, 25 TEST PER BOX\$47.50 DPI/AMP/BZO/TCA/PCP, 25 TEST PER BOX\$87.50 POPI/AMP/BZO/BAR/TCA/PCP/MAMP/MTD, 25 TEST PER BOX	OX\$93.75			
2	9699	DRUG TESTING KIT, MEDIA CAPABLE OF TESTING FOR SINGLE DRUGS. TESTING REQUIRED FOR THE FOLLOWING: AMPHETAMINES, BENZODIZEPINES, CANNABINOIDS,BARBITUATES, METHADONE, OPIATES,PHENCYCLIDINE, PROPOXYPHENE. (SEE ITEM SPECS)	BOX	0.00010	0.00	0.00
M B C M E C C C T	METHAPHETAMINE BARBITURATES (BA BENZODIAZEPINES COCAINE (COC), 25 METHADONE (MTD) CCSTASY (MDMA), 2 DPIATES (OPI), 25 T DXYCODONE (DXY) PHENCYCLIDINE (P TRICYCLIC ANTIDEI	MP), 25 TEST PER BOX\$10.50 S (MAMP), 25 TEST PER BOX\$10.50 AR), 25 TEST PER BOX\$10.50 (BZO), 25 TEST PER BOX\$10.50 TEST PER BOX\$10.50 , 25 TEST PER BOX\$10.50 EST PER BOX\$10.50 EST PER BOX\$10.50 CP)25 TEST PER BOX\$10.50 CP)25 TEST PER BOX\$10.50 PRESSANTS (TCA), 25 TEST PER BOX\$10.50 PRESSANTS (TCA), 25 TEST PER BOX\$10.50				

URINE COLLECTION KITS. INDIVIDUALLY PACKED KITS CONTAIN ONE PRIMARY SPECIMEN VIAL WITH INTEGRAL TEMPERATURE STRIP AND INTEGRITY SEAL, ONE SPLIT-SPECIMEN VIAL WITH INTEGRITY SPECIMEN AND TWO PIECES OF EVIDENCE TAPE. THE INTEGRITY SEALS ON THE TWO CUPS ARE TAMPER-EVIDENT AND ENSURE THAT THE CUPS ARE EMPTY AND UNADULTERATED BEFORE THE SPECIMEN

BOX

0.00010

IS COLLECTED. 25 COLLECTION KITS PER BOX. NO CHARGE FOR THIS ITEM.

BUPRENORPHINE, 25 TEST PER BOX......\$37.50

9701

PLAIN URINE COLLECTION CUP.A LOWER COST ALTERNATIVE TO THE URINE COLLECTION KIT. PLAIN URINE COLLECTION CUP, INCLUDING A LID. SUITABLE FOR SHIPPING SPECIMENS TO LABORATORY. DOESN'T INCLUDE TEMPERATURE STRIP, INTEGRITY SEAL OR

URINE COLLECTION KITS (SEE ITEM SPECS)

EVIDENCE TAPE. NO CHARGE.

0.00

0.00

0.00

0.00

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				Unit	Max	Max
Line #	Item ID	Item Desc	UOM	Price	Qty	Amt
5	9702	ADULTACHECK 4 IS A RAPID URINE DIP	BOX	13.75000	0.00	0.00
		STRIP. (SEE ITEM SPECS)				

ADULTACHECK 4 IS A RAPID URINE DIP STRIP WHICH IS USED TO CHECK URINE SAMPLES FOR DILUTION AND/OR ADULTERATION, THE PRIMARY METHODS OF MASKING A POSITIVE URINE SPECIMAN. ADULTACHECK 4 MEASURES CREATININE, WHICH INDICATES DILUTION FROM EITHER INGESTION OF EXCESSIVE AMOUNTS OF WATER OR DIRECT DILUTION BY ADDING WATER TO A SPECIMEN. IT ALSO MEASURES LEVELS OF PH, NITRATES AND GLUTERALDEHYDE WHICH INDICATES THE USE OF SUBSTANCES COMMONLY ADDED TO URINE SPECIMENS IN AN ATTEMPT TO MASK A POSITIVE RESULT.

6	9703	SEO RAPID ALCOHOL TEST IS INTENDED TO USE AS A RAPID METHOD TO DETECT THE PRESENT OF ALCOHOL IN SALIVA FOR BLOOD ALCOHOL CONCENTRATION (BAC) GREATER THEN 0.02%. 25 TEST PER BOX.			0.00	0.00
7	9706	INSTANT ORAL (SALIVA) DOA DEVICE, IS INTENDED TO USE AS A METHOD TO DETECT THE PRESENT OF 6 PANEL AMP/MAMP/COC/OPI/THC/PCP IN SALIVA . TO HAVE A HANDLE, SPONGE, STRAINER, COLLECTION CHAMBER, CAP AND SCREW CAP AND ONE SECURITY SEAL. 25 TEST PER BOX.	BOX	150.00000	0.00	0.00
8	9707	DRUG TESTING KITS, REDICUP (SEE ITEM SPECS)	вох	0.00010	0.00	0.00

DRUG TESTING KITS, REDICUP, MULTI-MEDIA CAPABLE OF DETECTING THE USE OF A VARIETY OF DRUGS BY THE ADMINISTRATION OF ONE URINE TEST. LABEL AND TEST STRIP IN CAP OF CUP, HAS A URINE CUP, TEMPERATURE STRIP LABEL, SECURITY SEAL LABEL. 25 TESTS PER BOX.

4 PANEL MAMP/COC/OPI/THC......\$81.25

5 PANEL MAMP/BZO/COC/OPI/THC.....\$87.00

5 PANEL MAMP/COC/OPI/PCP/THC.....\$87.00

*6 PANEL MAMP/COC/THC/AMP/OPI2/BZO......\$95.75

6 PANEL MAMP/BZO/COC/OPI/PCP/THC.....\$95.75

*10 PANEL AMP/MAMP/BAR/BZO/COC/MTD/OPI2/PCP/TCA/THC......\$124.50

10 PANEL MAMP/COC/THC/BZO/MTD/BAR/MDMA/OPI/PCP/OXY......\$162.50

*OPIATES @2,000 NG/ML

9	9708	DRUG TESTING KITS, LABORATORY CONFIRMATION IS \$9.50 PER DRUG	вох	9.50000	0.00	0.00
10		URINE CUP COLLECTION AND TESTING: SELF CONTAINED CUP MINIMIZES COLLECTOR EXPOSURE TO URINE, RESULTS IN 2-5 MINUTES, SCREENS UP TO 15 DIFFERENT DRUGS WITHOUT AD II TERATION STRIPS EDA	EA	6.50000	0.00	0.00

510K CLEARANCE TO MARKET.

TEST FOR 10 DRUGS,

RTL#01 102 2020 - iCUP - COC, THC, OPI, AMP, mAMP, BZO, BAR, OXY, MDMA, PPX....\$6.50

TEST FOR 13 DRUGS

RTL#01 102 2028 - iCUP - COC, THC, OPI, AMP, mAMP, BZO, BAR, OXY, MDMA, PPX, BPU.... \$7.50

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LaRose.Deborah L	828-4635	Approved

Phone #:

			Unit	Max	Max
Line # Item ID	Item Desc	UOM	Price	Qty	Amt
11	URINE CUP COLLECTION AND TESTING: SELF	EA	7.50000	0.00	0.00
	CONTAINED CUP MINIMIZES COLLECTOR				
	EXPOSURE TO URINE, RESULTS IN 2-5				
	MINUTES, SCREENS UP TO 15 DIFFERENT				
	DRUGS WITH ADULTERATION STRIPS, FDA 510K				
	CLEARANCE TO MARKET.				

TEST FOR 5 DRUGS,

RTL#01 102 2021 - iCUPAD - COC, THC, OPI (300), AMP, mAMP......\$3.75

RTL#01 102 2035 - iCUPAD - COC, THC, OPI (2,000), AMP, PCP - CLIA WAIVED.... \$3.75 RTL#01 102 2036 - iCUPAD - COC, THC, OPI (2,000), mAMP, PCP, CLIA WAIVED.....\$3.75

TEST FOR 6 DRUGS

RTL#01 102 2022 - iCUPAD - COC, THC, OPI (2,000), AMP, mAMP, BZO.....\$4.25 RTL#01 102 2023 - iCUPAD - COC, THC, OPI (2,000), AMP, mAMP, PCP.....\$4.25

TEST FOR 7 DRUGS

RTL#01 102 2069 iCUPAD - COC, THC, OPI (300), AMP, mAMP, BZO, OXY.....\$5.65

TEST FOR 12 DRUGS

RTL#01 102 2027 iCUPAD - COC, THC, OPI (2,000), AMP, mAMP, PCP, BZO, BAR, MTD, TCA, OXY, PPX.....\$7.50

12 ORAL FLUID DEVICE EA 6.75000 0.00 0.00

TEST FOR 6 DRUGS

RTL#01 102 2083 - ORALERT - COC, THC, OPI, AMP, mAMP, BZO.....\$6.75 ADULTERANTS - NO

CLIA WAIVED - NO

13

ORAL FLUID DEVICE, ELIMINATES NEED FOR EA 5.50000 0.00 0.00

CONTROLLED URINÉ COLLECTION SITE, CAN BE USED ANYWHERE, AT ANY TIME, RESULTS IN

10 MINUTES

TEST FOR 4 DRUGS - CLIA WAIVED - NO

RTL #01 102 2029 - iSCREEN OFD - COC, THC, OPI mAMP.....\$5.50

TEST FOR 5 DRUGS - CLIA WAIVED - NO

RTL #01 102 2024 - iSCREEN OFD - COC THC OPI, AMP, mAMP\$5.75

TEST FOR 6 DRUGS - CLIA WAIVED - NO

RTL #01 102 2025 - iSCREEN OFD - COC, THC, OPI, AMP, mAMP, PCP\$6.00

CONTRACT TERMS AND ADDITIONAL INFORMATION

SCOPE OF CONTRACT: TO SUPPLY DRUG TESTING KITS AND FOR LAB CONFIRMATION TO THE STATE OF VERMONT ON AN AS NEEDED BASIS.

CONTRACT PERIOD: FOR A PERIOD OF TWO YEARS WITH AN OPTION TO RENEW FOR TWO ADDITIONAL TWELVE MONTH PERIODS.

ATTACHMENT: PURCHASING AND CONTRACT ADMINISTRATION TERMS AND CONDITIONS DATED 01/01/2007 ARE ATTACHED AND INCORPORATED AS PART OF THIS CONTRACT.

QUANTITY: QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE AND MAY BE INCREASED OR DECREASED TO MEET ACTUAL REQUIREMENTS.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

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Description:		Contract Maxir	num
CPS DRUG TESTING KITS		\$9,999,99	9.99
Buyer Name	Buyer Phone	Contract Statu	s
LaRose.Deborah L 828-4635		Approved	

Phone #:

Line # Item ID Item Desc UOM Price Qty Amt

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT OR ANY PORTION THEREOF
PROVIDING, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS
SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR CONSISTENT WITH THE TERMS OF THE CONTRACT.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR IN DUPLICATE ON THE VENDOR S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES.

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

DELIVERY: DELIVERY OFFERED IS 2 DAYS AFTER NOTICE OF AWARD. ALL PRICING INCLUDES F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. LIABILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE DIVISION OF PURCHASING AND CONTRACT ADMINISTRATIONS TERMS AND CONDITIONS.

SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICE. DELIVERIES, WHICH DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT, SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

USAGE REPORTING: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORTS. THESE REPORTS WILL COVER THE FOLLOWING TIME PERIODS, AND MUST BE SENT TO THE PURCHASING AGENT NO MORE THEN FIFTEEN (15) DAYS AFTER THE END OF THE IDENTIFIED REPORTING PERIOD: EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION; CONTRACT NUMBER, USING DEPARTMENT'S ADDRESS, CONTACT NAME AND TELEPHONE NUMBER, PRODUCT ORDERED, QUANTITY ORDERED, PRICE CHARGED WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIODS.

REPORTING PERIODS: THE FIRST REPORT MUST BE RECEIVED BY THE END OF THE FIRST QUARTER AND QUARTERLY THEREAFTER IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

REPORTING PERIOD

JANUARY 1 - MARCH 31

APRIL 15

APRIL 1 - JUNE 30

JULY 1 - SEPTEMBER 30

OCTOBER 1 - DECEMBER 31

APRIL 15

OCTOBER 15

THIS CONTRACT IS ALSO ISSUED ON BEHALF OF THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VT AND THE VERMONT TECHNICAL COLLEGE. THIS ALSO APPLIES TO THE UNIVERSITY OF VERMONT.

POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN THIS CONTRACT AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS & GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY.

THE STATE IMPLEMENTED A VISA PURCHASING CARD PROGRAM. THE VISA CARD WILL BE USED FOR PURCHASING AND PAYING FOR SMALL DOLLAR, NON-CONTRACT ITEMS WITH A TOTAL VALUE OF \$2500.00 OR LESS PER TRANSACTION. WHERE APPROPIATE, THE STATE HAS ELECTED TO USE THE CARD AS A FORM OF PAYMENT FOR ITEMS UNDER CONTRACT. THE VISA PURCHASING CARD CAN BE USED WITH ANY VENDOR THAT ACCEPTS VISA AS A FORM OF PAYMENT. THERE WILL BE NO ADDITIONAL DISCOUNT FOR USING THE CARD FOR PAYMENT.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT: http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT: DEBBIE LaROSE, PURCHASING AGENT, 802-828-4635, FAX 802-828-2222 deborah.larose@state.vt.

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Description:		Contract I	Maximum
	NG KITS		Maximum 99,999.99
Description:	NG KITS Buyer Phone		99,999.99

Phone #:

Line # Item ID Item Desc UOM Price Qty Amt
SUPPORT SERVICES: REDWOOD OFFERS SIMPLE AND CONVENIENT DRUG TESTING PROGRAMS. AS SUCH, ALL COLLECTIONS AND
SHIPPING SUPPLIES ARE PROVIDED AT NO ADDITIONAL FEE WITH THE PURCHASE OF THEIR INSTANT ON-SITE DEVICES:

- . URINE SPECIMEN CONTAINERS WITH SECURITY SEALS, LABELS AND TEMPERATURE STRIPS
- . FULL INSTRUCTION FOR USE
- . TRAINING DVD TO EDUCATE STAFF ON DEVICE USAGE AND RESULT INTERPRETATION
- . PRELIMINARY RESULTS FORMS TO TRACK AND FILE RESULTS OBTAINED FROM THE ON-SITE DEVICES

IN ADDITION, RTL PROVIDES A VARIETY OF SUPPORT SERVICES TO AID AND EDUCATE YOUR STAFF ON THE USE OF THEIR DEVICES, DRUGS OF ABUSE, AND THEIR DETECTION IN URINE AND ORAL FLUIDS.

- . INFORMATIVE MATERIALS: INFORMATION RANGING FROM STREET NAMES TO RETENTION/DETECTION TIMES
- . TRAINING: TELEPHONIC AND ON-SITE TRAINING FOR STAFF MEMBERS CERTIFICATES OF COMPLETION PROVIDED
- . COMPREHENSIVE WEBSITE: INFORMATION ON PRODUCT SPECIFICATIONS AND CONFIGURATIONS, INSTRUCTIONS FOR USE, CROSS-REACTIVITY, LAB SERVICES AND CONTRACT INFORMATION
- . ESOLUTIONS: TRACK, ORGANIZE AND PRINT SCREENING RESULTS ON-LINE VIA A SECURE WEBSITE
- . GC/MS CONFIRMATION: CONFIRMATION SERVICES PROVIDED FOR POSITIVE RESULTS OF ON-SITE DRUG SCREENS.

THE CONTACT FOR THIS CONTRACT IS MARY TARDEL OF REDWOOD TOXICOLOGY LABORATORY, PHONE NUMBER IS 800-255-2159 EXT. 159 or 707-577-7959 ext 159, FAX # 707-636-2809, EMAIL: mary@redwoodtoxicology.com TO PLACE AN ORDER CALL 877-444-0049.

CHANGE #1 - 1/27/2009 - TO RENEW CONTRACT FOR AN ADDITIONAL ONE YEAR PERIOD AT THE SAME PRICES, TERMS AND CONDITIONS AND TO ADD FOUR NEW PRODUCTS TO THE EXISTING CONTRACT PER PRICING FROM CADI MAZZANTI ON 01/15/2009.

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT	By the CONTRACTOR
Date:	Date:
Signature:	Signature:
Name:	Name:
Title:	Title:
Email:	Email: